



Rotary on the Move

Zones 8 and 7B

Rotary Coordinator Newsletter

June 2011

Volume 1 - Number 11



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“Men - Another Opportunity!”

Article by PDG Noel Trevaskis

Assistant Rotary Coordinator, Chairman Australian Rotary Health.



Where are the men? In Rotary we talk about increasing our membership and the need to get more women and younger people to join Rotary, but what about the men? The number of men in Rotary in Australia and New Zealand has been declining. So what happened? How did we get to this point and how do we get more men into our clubs? I believe that there a lot of men in our communities who would like to join Rotary but no one has asked them.

Men who are in the 50 year to 69 year age bracket are possibly the best age bracket to target as potential members of Rotary. Why? Most of them have reached that point in their life where they are financially stable and their careers or businesses are well established. Their children have more than likely finished school and left home and have completed college or university. A lot of them are coming to a time of their life where they do have the time to join a service club and become involved in their community.

How do we identify these people who are potential Rotarians? I think to a large extent Clubs have forgotten about the classification or vocational system and using it to identify men and women in their community who are potential Rotarians. Clubs can have as many as five members from any one vocation in their club.

Clubs should consider using two of their meeting nights to go through a list of all the local businesses in their town or community identifying those that aren't represented in Rotary. Form your club into teams of three or four members ask them to identify individual people within those businesses or professions that could be potential Rotarians. Be specific and target those men in the age group of 50 years to 69 years of age. Invite them to a special information night and tell them about the good things of Rotary and the different programmes and the benefits of being a Rotarian. I think there a lot of men who would feel proud to belong to a successful organization like Rotary.

It is true that we do want more women in Rotary but we need to keep on getting more men to join Rotary. Men will join, but the problem is we are not identifying them and we are not asking them! One Rotary Club was discussing membership and potential members; the name of a high profile businessman was suggested to the club as a potential member. The response from the majority of members was interesting, largely they said he was a very busy man and so probably wouldn't have the time to join Rotary or to be involved. No one thought of asking this man if he would like to come along to a Rotary meeting, they assumed that he would be too busy or Rotary wouldn't be "his thing". You don't really know unless you ask them!

There is a good ending to this story though. About 12 months later a member new to Rotary and the Club who was a business acquaintance of the man decided to ask him and another friend to the club as his guests. Both men said that they wanted to become Rotarians, which they did. The person who asked them enjoys his Rotary and wanted his acquaintance and friend to be able to have that same experience and enjoyment that he gets from being a Rotarian.

There are men in our community who will join Rotary; they are just waiting for someone to ask them, that's you and me.

“Three Key Questions for Every Club”

By Rick Tinucci, Rotary Coordinator Zone 31

9 May 2011

New blog posting on the Rotary Coordinator Blog Site:

<http://rotarycoordinatoren.blogspot.com/>



Being a good consultant is one of the functions of a Rotary Coordinator. And one of the attributes of being a good consultant is the ability to ask good questions. As I have visited clubs and districts, I have found these questions to be extremely helpful in stimulating conversations around enhancing humanitarian service.

1. “What would your community look like without your Rotary club?”

Whether a club is extremely active within its community or not very active at all, the answers to this question quickly establish current club activity and allows for a discussion about where changes are appropriate.

2. “What are your members passionate about?”

A Rotary club’s connection to the community is through its members. Club presidents often forget to seek information and ideas from the club’s membership. In doing so, clubs often discover previously unknown connections that help identify and facilitate community service projects.

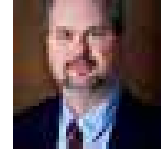
3. “How can your community benefit most from your club?”

Hopefully the previous two questions identify numerous projects and a club must now decide where it might have the most impact. Projects with lasting value and high public awareness should be prioritized and initiated first.

1 comment

posted 11 May 2011

By Bevin Wall



Three more key questions for clubs:

(1) What do new members (new generations) want from their Rotary experience?

(2) Does what your club promise new members meet their expectations?

(3) What makes your club different from other service opportunities or community organizations in your community?

All three questions require the hard application of the first question in the 4 Way Test: Is it the Truth?

Rotary Coordinator Blog



“Changing Culture”

Rotary Club of Wendouree Breakfast D9780

17 March 2011; Rotary International Director Stuart Heal addressed the joint meeting between RC Ballarat South and RC Wendouree Breakfast. Stuart challenged all Rotarians to hold discussions relating to changing the culture of Rotary.

Stuart argued strongly that the day of attendance is over - it is time to measure service. Most Rotarians join the organisation to give service; service is Rotary. But we measure performance by attendance at weekly meetings - all are encouraged to discuss how this can be done in our clubs.

The word "club" is out dated, young people no longer join clubs; they join causes. To attract young people we need to market the brand "Rotary" and then invite people to our cause.

Rotary language also needs up dating. What is 'make up'? What is a 'House of Fellowship'? Rules, as well as language, are stifling initiative.



“Empower Rotary Clubs with RI Resources”

RI publication: EN—(411) or the concise publication EN – (1009)

Resources which can be downloaded, printed, shared and distributed at clubs and district-level events.

ENSURE A STRONG, HEALTHY ROTARY CLUB

- Develop an action plan for membership development with the *Membership Development Resource Guide* (417, \$3) and its companion piece, *Club Assessment Tools* (download).
- Implement the Club Leadership Plan with *Be a Vibrant Club: Your Club Leadership Plan* (245, \$1) to strengthen your club.
- Develop a vision of where your club would like to be in three years with the *Strategic Planning Guide* (download).
- Organize effective information programs for prospective and new members with *New Member Orientation: A How-to Guide for Clubs* (414, \$1).
- Ensure your club is conducting effective service projects that benefit the community and influence prospective members' interest in your club. *Communities in Action/Community Assessment Tools* (605, \$9).
- Start a leadership development program with *Leadership Development: Your Guide to Starting a Program* (250, free) to enhance club members' skills and to attract younger members to your club with this exciting opportunity for professional growth.
- Focus on the basics with *An Introduction to Vocational Service* (255, \$2), which provides information, resources, and project ideas.
- Ensure club leaders have the resources they need by sharing the publications within the *Club Officers' Kit* (225, \$10).
- Review the criteria listed in the *Presidential Citation 2011-12* (900A, \$0.50) as a checklist of activities for a successful Rotary club.
- Qualify for a *2011-12 Changemaker Award* (900B, \$0.50), an award to recognize Rotary clubs that make a positive and significant change in their community and in the world.

INTRODUCE THE BENEFITS OF MEMBERSHIP

- Show video segments from the *Membership Video Set* (427, \$10) to prospective and new members to enhance their understanding of what it means to be a Rotarian. Includes *Welcome to Rotary*.
- Distribute the *Prospective Member Information Kit* (423, \$3.50) to club guests, and include your club's brochure. Contents: *Welcome to Rotary Folder* (265), *Rotary Basics* (595), *This Is Rotary* (001), *What's Rotary?* (419), *Rotary Foundation Facts* (159), and *Rotary's US\$200 Million Challenge Brochure* (986). Items are also available for individual purchase.

- Show *RVM: Rotary Video Magazine* at club meetings and prospective member programs to illustrate the difference Rotary makes in communities around the world (RVM1011, \$30).
- Begin educating new members about Rotary by presenting them with a *New Member Information Kit* (426, \$5.50) at their induction ceremony. Contents: *Welcome to Rotary Folder* (265), *The ABCs of Rotary* (363), *RI Theme 2011-12* (900), *Rotary Foundation Facts* (159), *Rotary's US\$200 Million Challenge Brochure* (986), *The Rotary Foundation Quick Reference Guide* (219), and the *Rotary International and Rotary Foundation Annual Report* (187). Items are also available for individual purchase.
- Illustrate how Rotary is making the world a better place by using *This Is Rotary DVD* (449, \$10) at club meetings, new member orientations, and training events.
- Inspire prospective, new, and current Rotarians to become involved in Rotary's efforts to eradicate polio with *Rotary's US\$200 Million Challenge DVD* (985, \$10).
- Embed the *Why Rotary?* video, geared to prospective members, on club and district websites, or link to monthly editions of Rotary Minute. Available on RI's YouTube channel www.youtube.com/rotaryinternational

PROMOTE ROTARY IN YOUR COMMUNITY

- Strengthen public awareness and increase club membership with *Humanity in Motion V* (607, free), a complete set of Rotary public service announcements on CD-ROM and DVD for your local media. All materials (PSAs for TV, radio, print, billboards, and Internet; newspaper supplements) are ready to use and can also be customized for your club's specific needs.
- Learn how to promote club activities with *Effective Public Relations: A Guide for Rotary Clubs* (257, \$3).
- Wear an *End Polio Now* pin (988, \$50/ pack of 100) to publicize Rotary's efforts to eradicate polio.
- Embed videos from RI's YouTube channel (www.youtube.com/rotaryinternational) on club and district websites. *Welcome to Rotary* provides an overview of Rotary membership.
- Invite prospective members to a club meeting with *Start with Rotary* wallet cards (613, \$3/ pack of 20) and postcards (614, \$3/pack of 20).
- Use club brochure templates (download) to customize your own club brochure. Distribute to business professionals, guest speakers at club events, or community leaders, and display in local businesses.

continued on page 4 ...

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- Use *Humanity in Motion* banner ads (download) on club and district websites.
- Use social media to get the word out about your club's projects (www.rotary.org/socialnetworks).
- Add a link to *Rotary Basics Online* to your club website (www.rotary.org/rotarybasics).
- Display and distribute informational brochures at club meeting sites or businesses in the community: *What's Rotary?* (419, \$4/pack of 50), *This Is Rotary* (001, \$0.50), *Rotary Basics* (595, \$0.75). Order publications in this guide at shop.rotary.org or download at www.rotary.org. EN—(411)

SHARE YOUR PASSION FOR ROTARY

- Display the *Spread the Word* poster (download) at club meeting locations to remind Rotarians to invite new members. Download from the RI website, and print at a local print shop.
- Distribute *How to Propose a New Member* (254, \$6/pack of 25) during a club discussion on membership recruitment.
- Complete the online membership referral form to refer a qualified individual for potential membership in another club. Learn how the online referral, prospective member, and relocating Rotarian programs operate in *Membership Growth and Retention Support for Clubs* (641, download).
- Invite community leaders to attend a club meeting or service project with *Start with Rotary* wallet cards (613, \$3/pack of 20).
- Learn more about Rotary e-clubs with *What You Need to Know about Rotary E-Clubs* (download).
- Find out how your club can get involved with sponsoring a new Rotary club in *Organizing New Clubs: A Guide for District Governors and Special Representatives* (808, \$3). Includes new e-club addendum.
- Sponsor an Interact club to provide young people ages 12-18 in the community with opportunities for service, using these materials: *Interact Handbook* (654, \$3.50), *Interact: Make a Difference* DVD (650, \$10), *Interact Brochure* (600, \$0.50), and *Interact Poster* (639, \$3).

- Sponsor a Rotaract club for young professionals ages 18-30, using the *Rotaract Handbook* (562, \$3.50) and *Rotaract Brochure* (663, \$0.50).
- Start a Rotary Community Corps to establish a cadre of community members to support your club's service projects, using these materials: *Rotary Community Corps Brochure* (779, \$0.50), *Rotary Community Corps: Changing Lives, Shaping the Future* (780, \$0.50), and *Rotary Community Corps Handbook* (770, \$3.50).

GET INVOLVED IN ROTARY PROGRAMS

- Learn how to start a project by visiting the Rotary E-Learning Center www.rotary.org/en/elearning.
- Implement an effective international service project, using the *International Service Projects Brochure* (616, \$0.50) and ProjectLINK, an online, searchable database of Rotary club and district community service projects in need of funding, volunteers, donated goods, or partners for a Rotary Foundation grant.
- Recognize young people in your community by supporting their participation in Rotary Youth Leadership Awards (RYLA), using these materials: *Rotary Youth Leadership Awards Handbook* (694, \$1.50), *Rotary Youth Leadership Awards Poster* (635, \$3), and *Rotary Youth Leadership Awards Brochure* (636, \$0.50).
- Expand Rotary fellowship and networking opportunities through a Rotary Friendship Exchange. The *Rotary Friendship Exchange Handbook* (download) provides guidelines for hosts and guests, information on arranging exchanges, sample itineraries, and more.
- Provide an opportunity for a young person to study abroad, and for your club members to learn about another country without leaving home, through Rotary Youth Exchange. Resources include *Youth Exchange Handbook* (746, \$2); promotional brochures for long-term (755, \$0.50), short-term (756, \$0.50), and New Generations (760, \$0.50) exchanges; poster (751, \$3); and postcards (750, \$3/pack of 20).

Order publications in this guide at shop.rotary.org or download at www.rotary.org. All prices are given in U.S. dollars.

Use social media to get the word out about your club's projects.

Social networking sites aren't just for teens and people in their 20s. The greatest growth in Facebook comes from people ages 35-49. And from December 2007 to December 2008, Facebook experienced more growth in visitors ages 50-64 than those under age 18, according to the Nielsen report "[Global Faces and Networked Places](#) (RI News).

CONNECT WITH ROTARY ON
facebook

FOLLOW ROTARY TWEETS ON
twitter

JOIN ROTARY'S NETWORK ON
LinkedIn

JOIN ROTARY'S GROUP ON
flickr

WATCH ROTARY VIDEOS AT
YouTube

“Strength in Numbers”

Five ways to strengthen your club

From *Rotary LEADER*
May 2011 issue

We asked [Rotary coordinators](#) for tips on how to make clubs vibrant and attract new members;

1 Survey members

Take a survey to determine what members believe the club does well, what it could do better, and what else it could be doing. Schedule a board meeting to discuss the results and determine a plan of action.

2 Enhance your public image

Design your club website with public relations in mind. Take advantage of the [best practices in Web design](#). Make sure you provide accurate information, with your club’s name and meeting time and place prominently displayed on the home page. Ask yourself: Does this website help visitors understand Rotary?

3 Think big

Plan at least one project each year that reaches beyond anything your club has done before. Be sure to [publicize your event](#) in local media. Join with other clubs in your district to apply for an [RI Public Relations Grant](#) to promote Rotary on a larger scale.

4 Be strategic

Use [these RI resources](#) to create a long-term vision for your club. A three-year strategic plan provides a framework for setting goals and ensures continuity. It can also help your club increase membership, enhance Rotary’s public image, and carry out more effective projects.

5 Invite someone Today

Pick up the phone and invite a friend, colleague, client, or service provider to a meeting. Many people join Rotary only after seeing firsthand the spirit of fellowship at club meetings and the commitment to community service.

ROTARY LEADER

Helping Club and district officers achieve success



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From *Rotary International News* -- 26 April 2011
By *Arnold R. Grahl*

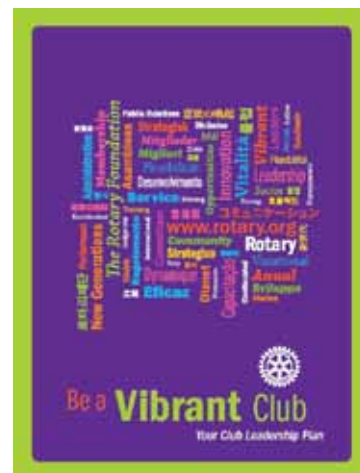
Strengthening your club can be easy. Every Rotarian is capable of taking a few simple steps -- such as picking up the phone and inviting a friend or colleague to a meeting -- to help improve member recruitment and retention, a priority of the RI Strategic Plan.

Mark Mann, president of the Rotary Club of Bricktown Oklahoma City, Oklahoma, USA, is a firm believer in that philosophy. As an assistant to a politician in Oklahoma, Mann had been to plenty of civic group meetings, but joining a Rotary club was the furthest thing from his mind -- until a friend invited him. Mann soon discovered that the club wasn't like other groups.

"I tried it out for a couple of weeks and decided it was a good fit for me," says Mann, who joined Rotary in 2004. "I've been here ever since."

Other available resources to strengthen your club:

- [How to Get Involved in Rotary](#) e-learning module
- [Support and Strengthen Clubs](#) e-learning module
- Download the [Be a Vibrant Club: Your Club Leadership Plan](#) (PDF) or order it from [shop.rotary.org](#)



Strengthen your club by using the “Be a Vibrant Club: Your Club Leadership Plan” to create a long-term vision.

To Subscribe to RI Weekly Update and to lots of other Newsletters, please click



Share your Club or District Service Project

Below is a Club Service project to share with interested Rotarians, as requested by PDG Rob Wylie: "... would like to hear from Districts or clubs telling me what you have done. Please include a summary, contact details, and a couple of photos, and forward to robwy43@bigpond.net.au. or shalhoubissa@shoal.net.au "

"ROTARY BUSHFIRE RECOVERY PROJECT"

Article supplied by DG Malcolm Lindquist, D9520

The tragic fires around Victoria in February, 2009 resulted in much devastation, property damage and loss of life.

In response to this crisis, the Rotary Club of Brownhill Creek in South Australia has organised and co-ordinated more than 260 volunteers, from 20 Rotary Clubs and community groups around Australia, to assist in the recovery process.



Rotarians from Broken Hill South construct a shed in Calligne to be used as temporary accommodation

To assist us operate the project two trailers, equipped with tools and the equipment, were purchased from District funds. A Brownhill Creek Rotarian was appointed to coordinate the recruitment of volunteers, and another Rotarian and his partner took responsibility for leading the on-site teams in Victoria.

The first team arrived in April 2010, with volunteers staying for 5 days. As the project progressed volunteers came from as far away as Darwin and Sydney. The volunteers were accommodated in a variety of places including bunk-huts, caravans and church properties, with the Rotary Clubs of Hazelwood and Yea providing support and assistance. Hearing of the project additional people volunteered including groups from the Ford Motor Corporation, Blazeaid and Landcare.



Rotary and Ford Motor Corporation volunteers working on a stock race in Kinglake

The communities of Traralgon, Kinglake, Flowerdale, Mount Disappointment and Alexandra were supported to clean up their properties, remove and reconstruct fencing, build temporary accommodation, split firewood and provide bird and possum boxes.

Many of the victims' stories were emotional and heartbreaking. They were appreciative that Rotary members and volunteers travelled such long distances and thanked them for being committed to assist their communities for many months after the disastrous fires. The workers provided assistance, friendship, encouragement and support to them in their time of greatest physical and emotional need. Most importantly, everyone involved in the Bushfire Recovery Project was able to demonstrate that they were able to stand side by side with their own countrymen and provide tangible support in times of natural disaster and great need.



Rotarians from Onkaparinga Rotary club are instructed on how to assemble a Box Strainer at Traralgon

Hundreds of fire survivors and their families have been helped, with the value of relief work so far exceeding \$700,000. The efforts of the volunteers were recognised with the presentation of two awards - one from Rotary District 9520 for the Best Community Service Project in the District and the other from the Association of Community Service Organisations (ASCO) of South Australia for the State Premier's Best Leadership and Community Service Project. The Rotary Club of Brownhill Creek was pleased to accept both awards on behalf of all Rotary Clubs, Rotarian volunteers and community members who have been involved in this project.

Teams will continue to volunteer until June 2011. As the project draws to an end, the co-ordinators and management committee are considering how they might become involved and apply their experiences and skills in assisting with the recovery following the disastrous floods in Queensland and Victoria.

Rotary Coordinators and Assistant Rotary Coordinators 2011-12:

Please note that they will take up their positions officially from 1st July 2011, but districts and clubs are encouraged to start making contact with their Rotary Coordinators and Assistant Rotary Coordinators now.

Rotary International Director Zone 7 and 8

Stuart Heal, heals@xtra.co.nz



Rotary Coordinators

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“Message to Rotary Coordinators”

from Jesse Allerton

26 April 2011

Supervisor, Rotary Service

Rotary International

E-mail: rotary.service@rotary.org

“RI staff distribute the *Vocational Service Update* e-newsletter on a quarterly basis in English, French, Japanese, Korean, Portuguese and Spanish. The most recent edition is attached for your reference. **Rotarians can subscribe this and other electronic communications at www.rotary.org/newsletters.**

At the request of the Board, we have launched a new segment in which Rotary leaders from different parts of the world can contribute editorial articles in order to make the newsletter more regionally relevant. In the most recent edition we featured a speech by Rotary Foundation Trustee Ashok M. Mahajan titled “Vocational Service – As I See It.”



We would like your assistance in identifying Rotary leaders who can be invited to submit editorial content in future editions. Ideally, we would like to have one contribution of approximately 200 words in each quarterly edition. Brief segments work best in the e-newsletter format. **Please share your recommendations on Rotarians in your areas that would be good guest contributors for future editions by contacting us at rotary.service@rotary.org.** We would also welcome you to personally submit articles for inclusion”.

N.B.

Vocational Service Update, is designed to keep you informed about the latest developments with vocational service worldwide and provide useful information and resources to enhance your Rotary club and district vocational service projects. Comments and suggestions for future issues are welcome at vocationalservice@rotary.org.

At the 2009 Intercity Forum in Mumbai, India, Rotary Foundation Trustee Ashok M. Mahajan gave a speech titled “Vocational Service – As I See It.” He described vocational service as “empowering men and women to end their own hunger” and urged Rotarians around the world to take part in this effort. [Read the complete speech.](#)

Rotary Coordinator Team 2010-11

Zone 8 and 7B

Zone 8 (Australia, Papua New Guinea, Solomon Islands, Timor Leste and Nauru).

Zone 7B (New Zealand, New Caledonia, Norfolk Island, Vanuatu, American Samoa, Cook Islands, Fiji, French Polynesia, Kiribati, Tonga and Samoa).

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