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## “DON'T DROP THE BALL IN THE MEMBERSHIP GAME!”

**Article by RC PDG Malcolm Lindquist**

One of the noticeable trends of the past is that in the period following an International Convention there has been a significant rise in membership inquiries in the host country.



Now is an ideal to follow up potential members and ask!

RI President Gary Huang suggests that we should start by asking members of our own family and their circle of friends and acquaintances to take up the challenge of Service Above Self.

There are many indicators that support the notion that membership is improving in our region.

- 8 Districts in the Australia/New Zealand region now have 25% or more female members and all but two Districts exceed the international average of 19% women.
- Many Districts have arrested the slump in membership numbers.
- As we move around the country Coordinator Jessie and I have noticed the increasing number of younger members who are taking up more of the leadership positions in clubs.
- There is a greater public awareness of the work being done by Rotary. This has been highlighted by PM Tony Abbott pledging a further \$100 million to the End Polio Now Campaign when he addressed the International Convention in Sydney.

Many Districts are combining their Membership and Public Relations efforts, as we are attempting to do at zone level, with positive results. However the game is won or lost at ground level. Membership initiatives and Public Relations at club level are what gets the results.

**All club members are urged to pick the membership ball and run with it!**

If you have a good news story to share please let [Jessie Harman](#) or [myself](#) know so that we can pass it on via this Newsletter.

## “TOGETHER, LET'S LIGHT UP ROTARY”

*By RI President Gary C.K. Huang, Rotary Voices, Posted on July 1, 2014 by Rotary International*

There are many people in this world who need help and many changes that need to be made. It can be overwhelming.

Confucius and Rotary share similar ideas, and one idea from Confucius is that “It is better to light one single candle than to sit and curse the dark.” To me, this means that we shouldn't lose hope and do nothing.

Instead, do something positive in your community, and let people know that Rotarians enjoy being together and working together. Involve your spouse and family in Rotary. Sharing your love for Rotary will recruit new members and keep current ones, and be the action that lights a candle.

# "CELEBRATING MULTICULTURALISM IN WHYALLA"

**Article supplied by ARC PDG Ed King**

The Rotary Club of Whyalla in D9500 has reaffirmed its commitment to Multiculturalism with the unveiling of the Peace and Harmony Globe and Sundial on the city's foreshore.

Whyalla is a city on South Australia's Spencer Gulf which has as its origin iron ore and steel.

People from many countries journeyed to Whyalla with the promise of employment, bringing with them many different cultures and traditions.

The city has also embraced the culture and traditions of the Barngarla people, the traditional custodians of the land.

To celebrate the hard work and collaboration of all of the people in establishing the city, the Rotary Club of Whyalla proposed, in consultation with all community groups, that as part of Rotary's 2012-13 theme "Peace through Service" an appropriate memorial be established on the foreshore alongside the rotunda which had been erected by Rotary in 2001.



**DG Barbara Wheatcroft and PP Jane Owens with the Rotary Sundial**

The Harmony Globe highlights that people from many countries have made Whyalla their home and the Rotary Sundial with the engraving "Time for Rotary" on its plaque recognises Rotary's involvement in the local community.

The official opening was conducted on Harmony Day, 22<sup>nd</sup> March 2014, by the South Australian Governor Elect Mr Hieu Van Le who had come to South Australia as a refugee. At the time of the opening Mr Le was also the chair of Multiculturalism SA. Also present at the opening was District Governor Barbara Wheatcroft and other representatives from the Whyalla community.

PP Jane Owens and the members of the RC of Whyalla are to be congratulated on embracing the local community, recognising its diversity and making the work of Rotary more visible.

# "HOW DO YOU INVITE SOMEONE TO JOIN ROTARY? JUST ASK"

**Rotary Voices, Posted on July 11, 2014 by Rotary International**

**By Bill Wittich, past president of the Rotary Club of Laguna Sunrise, Elk Grove, California, USA**

Those who know me call me the Starbucks Guy! That is because I spend way too much time and money in my local Starbucks. But the truth is Starbucks is my best location for attracting new Rotary members.

Let me give you an example of a recent Sunday. My wife, Ann, and I are both Rotarians and we enjoy our tall Skinny Mochas. So sitting there we watched a young woman arrive with her computer and she was dressed for business. Both of us asked the question, "Is she a possibility for Rotary?"

Well, she looked like a Rotarian. You know what that means. She was a young business woman and seemed friendly at that. I asked my wife which of us should talk to her about Rotary and she said that she found the last one, so it was my turn.

I simply approached her and asked "why are you not a Rotarian?" She smiled and said that she had heard of Rotary but really did not know exactly what they did or were. I gave her a copy of our club flyer and invited her to be our guest for breakfast at the country club next week. I asked her for her e-mail address and told her she would be receiving our club newsletter later that day.

Basically, we were starting to build a slow, but friendly, relationship with her and simply invited her to breakfast. The next Wednesday morning, guess who showed up at our Rotary club meeting?

All we did was to be aware of who was enjoying our morning Starbucks with us and we just offered them an opportunity to network with the movers and shakers in our town. At the meeting, she heard about all those service projects that our club is doing, and her eyes lit up. Well the following week, we had a new excited Rotarian who told us that prior to our visit at Starbucks, she had never understood what Rotary was or did.

I guess the key to membership is to **ask**.



**Bill Wittich with a cup of his favorite brew.**

# "The Rotary Foundation – Relevance of the Six Areas of Focus"

Article by PDG Joanne Schilling, Regional Rotary Foundation Coordinator Pt Zone 8 2013-16

As Regional Rotary Foundation Coordinator (RRFC) for part of Australia covering Districts 9455 to 9670, I promote the programs and fundraising efforts of The Rotary Foundation.











The Rotary Foundation has identified six specific causes to target so that we maximize our local and global impact. These areas reflect some of the most critical and widespread humanitarian needs:

- promoting peace
- fighting disease
- providing clean water
- saving mothers and children
- supporting education
- growing local economies

But have you ever thought about why the six global areas of focus are so important, and why these particular areas have been chosen? In pondering the question, I took a look at some of the statistics of countries within our Rotary Districts, and could immediately see the importance and relevance of the Global Grant areas of focus in our own region, let alone elsewhere in the world. Learn more about the areas of focus at [www.rotary.org/grants](http://www.rotary.org/grants)

## Relevance of the Areas of Focus



	Percentage of popul'n	Solomons	PNG	East Timor
 Major infectious diseases		not avail	Hep A, Diarrhoea, Typhoid, Malaria, Dengue, HIV	Hep A, Diarrhoea, Typhoid, Malaria, Dengue Fever
 Unimproved Water		21%	60%	31%
 Unimproved Sanitation		72%	81%	61%
 Kids under 5 underweight		12%	18%	45%
 Population under 15 yrs		37%	36%	43%
 Illiterate (people over 15)		16%	38%	42%
 Below poverty line		not avail	37%	41%
 Labour Force - Agriculture		75%	85%	64%

We would like clubs and Rotarians to actively support The Rotary Foundation in 2014-15. Here are some suggested targets.

### Member Contributions: Annual Fund

- At least one Paul Harris Society member per club (i.e. US\$1,000 per annum per club)
- 100% Centurion membership in all clubs (ie. AU\$100 per member per club pa).

### Club Contributions: Annual Fund

- \$100 donation from club equal to the number of active and honorary members, or
- 15% - 20% of all funds raised to the Annual Fund.

### PolioPlus

- At least \$1,500 per club, per year.

Rotarians can really make a difference. Rotary needs our support to continue the work across the critical six areas of focus that will do so much to improve the lives of others. As we Light Up Rotary in 2014-15, **I encourage all Rotary Clubs and Rotarians to support the Foundation.**

## "LIGHT UP ROTARY WITH ROTARY DAYS IN 2014-15"

The coming Rotary year to focus on enhancing membership and public awareness

Rotary Service Update, 27 June 2014

Through **Rotary Days**, RI President Gary C.K. Huang is challenging Rotarians to let our light shine by strengthening our network, fellowship, and service impact. Host an informal public events in your community in 2014-15 to introduce your friends, family, and neighbours to Rotary.

## “PLANNING DELIVERS GREAT RESULTS FOR MARYBOROUGH ROTARY”

Article by PDG RC Jessie Harman

**Maryborough Rotary** in Central Victoria is strong and dynamic, thanks to its commitment to strategic planning and the dedication and enthusiasm of its members.



According to immediate Past President Gary Higgins, the energy and excitement in Maryborough Rotary owes much to the decision to develop a strategic plan. “In 2012 we decided to develop a strategic plan. We wanted a way to give new focus – to strengthen our membership, and to make a difference in our town. So we developed a three year plan – and we’ve been working to implement that plan since then” he said.

One of the great benefits of the plan has been the resulting increase in membership. In the past two years, membership has grown from 37 to 48 with many women. “This increase in members has brought renewed energy and enthusiasm, as well as new ideas and skills” Gary said.

But the very best outcome of the planning, according to Gary, is the impact it has had on service goals and projects. “We used to think in terms of one year time frames, but now we think much longer term. We also have the confidence to take on larger projects” he said. “We decided that if Rotary International could eradicate polio from the world, then Maryborough Rotary could eradicate disadvantage from our own community” he added.

Speak up...

Family violence is hidden by silence

Good values,  
safe families...  
stronger communities

Maryborough Rotary’s current project ‘#sayNO2familyviolence’ is testimony to their ability to think big. Working with other agencies in the town, Maryborough Rotary is leading a multi-faceted campaign to rid the community of family violence. The campaign has attracted national and international media, and put Rotary firmly in the spotlight.

Maryborough Rotary’s strategic plan is due to be updated and newly inducted President Graeme Rogan considers it one of the most important tasks in the upcoming year. “We have seen first-hand the benefits of planning, so we are looking forward to the next phase with an even greater sense of excitement and anticipation” he said. “Who knows what this amazing club will achieve” he added.

## “COLLABORATION HOLDS THE KEY”

Article by RC PDG Jessie Harman

Families of patients in Warrnambool’s medical facilities now have somewhere affordable to stay, thanks to the [Rotary Clubs of Warrnambool](#). Opened in late 2013, the 12 unit ‘Rotary House’ is a welcome addition to regional Victorian township, providing much needed emergency accommodation to families from the South West region and beyond.

According to the project’s instigator Past District Governor Andrew Suggett, Warrnambool’s ‘Rotary House’ is testimony to the benefits of collaboration. “The work to construct Rotary House was much bigger than one club, so the four [Rotary Clubs in Warrnambool](#) banded together to make it happen. Over four years, the clubs worked with a host of other community groups, philanthropic organisations and government to raise the necessary \$1.5m funds, and local tradesman volunteered their time to construct the dwelling” he said. “It was a great sight when the local Warrnambool concreters got together to lay the slab for Rotary House. They had it finished in two weekends” he added.



L-R: In the presence of Member for Wannon Dan Tehan, Victorian Premier Denis Napthine, Rotary House project chairman Andrew Suggett hands South West Health Board Chairman Chris Logan the key to the door.

Photo: The Standard and photographer Leanne Pickett.

In addition to providing a much needed service for families, the project has had great benefits for Rotary. “Rotary House has definitely raised our profile in the community” Mr Suggett said. The recognition has also extended beyond the local township, with the project’s YouTube video having received hundreds of views.

According to Mr Suggett, Rotarians in Warrnambool are justifiably proud of their achievements. “Our experience with Rotary House has shown us all how much can more be achieved through collaboration” he stated. So much so, the Rotary Clubs of Warrnambool have gone on to collaborate on other projects, and are now planning to build a second Rotary House in the town.

For more information, view the YouTube video [The House that Andrew \(and Friends\) Built](#).

# "EXPLORE ROTARY – SPEED DATING WITH ROTARIANS"

*Rotary success stories - New Zealand and SW Pacific, blogspot, Friday, 27 June 2014*

Rotary clubs in Auckland, NZ have started meetups to combine their resources to attract new members to Rotary through *Explore Rotary – Speed Dating with Rotarians* events. The events are a new opportunity for networking between a cross section Rotarians from various clubs around Auckland and prospective members wishing to learn more about Rotary opportunities. So far, two of these events have been held on November 26, 2013 and May 28 this year at Roxy Bar on Fort Lane in Auckland's CBD to encourage participants to mix and mingle while enjoying nibbles and drinks.



These new style Rotary events are based on a speed dating format, allowing motivated non-Rotarian attendees to interact with the representatives from the Rotary clubs present and evaluate for themselves which club would be the best potential fit for them. Six Rotary clubs participated in the first event: Auckland; Botany East Tamaki, Downtown Auckland, Mt Eden, Parnell, and Westhaven. Seven Rotary clubs participated in the second event, including repeat participation from Auckland, Downtown Auckland, Mt Eden and Parnell plus new comers Ellerslie Sunrise, Newmarket and Remuera.

These two events attracted 18 Rotarians and two prospective members to the first meetup, and six Rotarians and 14 prospective members to the second meetup. So far one of the hot prospects has since joined the Rotary Club of Parnell plus another one is joining the Rotary Club of Auckland.

While Rotary is an international organisation with common goals and values, there are many nuances between different clubs, including how they operate and contribute to the community. Allowing prospective Rotarians a glimpse into these differences, while highlighting the warm and welcoming nature of Rotary as a whole, is one of the main aims of the *Explore Rotary – Speed Dating with Rotarians* events.

Lessons learnt along the way include: have membership packs handy; every Rotary club should nominate two representatives to attend; and bring along friends to learn about Rotary at these casual, less intimidating Rotary events. Rotary Club of Auckland Meetup Team organisers Michael Kruesi and Lena Salim are encouraging another participating club to step up and take the lead for the next inter-club meetup, aiming at the end of August according to their four meet ups per year goal. As Michael says, "by working together we achieve more than we could individually, and the whole is greater than the sum of the parts."

## "THE WORLD'S GREATEST MEAL (WGM)"

TO HELP ERADICATE POLIO

This funding initiative is the Joint Project of the [Rotary Club of Cairns Sunrise, D9550](#), and the [Rotary Club of Hounslow, D1140](#), England.

PDG Mukesh Malhotra and PP Susanne Rea set up this idea to help end polio around food, fun and fundraising...

The idea is simple. Your Club can arrange an event any time. By joining together in a world-wide event many have greatly enjoyed international fellowship via Facebook....all monies collected go straight to The Rotary Foundation/End Polio Now account with full credit going to your Club.

Participating is as **Easy as 1,2,3,4**

1. Plan an event – a meal or dinner to raise money for
2. Fill out the "Before" form on the WGM web site
3. Have your event, enjoy, have fun, take pictures, raise funds and send them to The Rotary Foundation's End Polio Now program
4. Fill out and the "After" form on the WGM website

'Greatest Meal' events have ranged from:

- small (two people having lunch) to large lavish dinners
- a street BBQ to a romantic dinner on Valentine's Day
- special collections at frugal meals in place of a Rotary Club's regular meals
- meal time raffles and auctions



Read more on the WGM [website](#)

# "WHAT IS RAWCS?"

Article supplied by ARC PDG Ian Lomas

Rotary has many arms and one of which we may be truly proud is Rotary Australia World Community Service (RAWCS). Originating in regional NSW as a means of providing hands on assistance to the very poor areas of PNG after WW2 it has grown into a vast network of committed Rotarians, friends and sponsors who raise funds and drive aid projects in over thirty countries. Not only do they fund projects but also many become project volunteers and travel abroad to utilise their particular skills and expertise on the job.



At the moment there are volunteer teams working in Kenya, Cambodia, The Solomon Islands, PNG, Kenya and Zambia. A team has just returned from Timor Leste, part of District 9550 and here is a little of their story.

Eight volunteers travelled to Timor Leste in May 2014 to assist with the distribution of mosquito bed nets as part of the National Malaria Control Program (NMCP). The nets were supplied though RAM (Rotarians against Malaria), another program under the RAWCS umbrella.

The immense job of distributing 5,000 nets to the Maubara Sub- District could not have been achieved without a great deal of forward planning by the staff of the NMCP. They trained local volunteers to conduct information sessions in the villages and collected census data to enable an efficient roll out of the nets to be made. The Rotary team assisted in the distribution of some 1,300 of these lifesaving nets at three distribution centres covering eight village "posts".



**David Pearson handing over a box of school resources to the headmaster, Mr Pinto, at the Ediri school. In the background along with excited kids are (L-R) volunteers PDG Ian Dyball, Rod Browne and Ian Klein.**



**Volunteer Wendy Mulligan handing some bed nets to a young Mum at Maubara (Timor Leste)**

**Photos courtesy of team leader David Pearson.**

As well as being part of this activity the team also made time to visit schools and distribute school resources through funds donated through the "Adopt- a- School" project. Eight kits were assembled and distributed to small poorly resourced Primary schools.

Each reusable sealed plastic box contained numerous pens coloured pencils, books craft paper and many other items that we remember from our own school days.

In addition the team assisted with several construction jobs which were projects of other Rotary Clubs/ Districts, including resurfacing of basketball courts, building of dormitories and general maintenance.

Cairns Southside Rotary through club member and RAM Chair, Phil Dempster, has negotiated a global grant of \$100,000 to buy many more nets, initially to protect expectant mothers but also to extend the net distribution program, thus ensuring that the good work of protecting families against malaria will continue.

Clubs and Districts are encouraged to support RAWCS as it is a great facilitator of projects and obtains tax exemption for individuals and businesses that make donations to projects, facilitating teams travelling abroad and above all bringing practical assistance to those worse off than ourselves.

For more information and details of new and current projects visit the RAWCS website [www.rawcs.org.au](http://www.rawcs.org.au)

## “ I’LL INVITE ALONG MY GUEST WHEN WE HAVE AN INTERESTING GUEST SPEAKER ”

**By: PDG 2003-04 Jennifer Coburn, District 9810**



Is this the story you hear in your Rotary Club? It is one so often heard in Rotary clubs across the country. To assist, I thought I would share a model for Club Programs which provides opportunities each and every week for you to bring along your guest.

The **Rotary Club of Cheltenham** in **District 9810** has a fun program style with theme months and it works a treat. PP Ian Slater introduced this format to the club last year, which combined with its change of meeting time from lunch to dinner was very successful with the club growing. Naturally, all clubs need to have active Project activities as well – but fun and innovation are a perfect combination. They had used this previously in 2003/4 and it was very successful then, when Ian previously served as their President.

The Program at Cheltenham went like this:

<b>Month</b>	<b>Theme</b>	<b>Month</b>	<b>Theme</b>
July	Rotary	January	BBQ and Person Behind Badge
August	Automotive	February	Arts and Crafts
September	Sporting	March	Real Estate
October	Music	April	Business Innovations
November	Literature	May	Medical
December	Comparative Faith	June	Animal Welfare

With a varied speaker program, the focus is on different elements of the broad theme. For example Sporting Month featured a Cricket Umpire, Gliding and Soaring, Golf – President of one of top golf clubs and a speaker on AFL and Sports Betting.

The Themes are endless, it could be Technology, Law, Finances, Building Industry, Travel, Retailing, Food, Gardens and so much more.

Think of the opportunities for “Offsite Meetings”, business related speakers and perfect meetings to invite along your guests – whether they are your neighbour, child, sibling, business colleague or friend.

You could readily supplement this with a Five Minute “Rotary Information Segment” provided by different members each week; which would assist in building Rotary knowledge in the club, as you recruit your new members.

This approach, whilst quite a different one, is simple to implement.

**Why not give it a try?**

## “ UPCOMING WEBINARS ”

**Information received from PDG Noel Trevaskis**

There will be two Webinars for August the 26<sup>th</sup> and 27<sup>th</sup>, the second webinar will be a repeat of the first.

Please register for Flexible and Innovative Clubs on Aug 26, 2014 6:00 PM EST at:

<https://attendee.gotowebinar.com/register/3040662381890031617>

Please register for Flexible and Innovative Clubs on Aug 27, 2014 8:00 AM EST at:

<https://attendee.gotowebinar.com/register/716508106027376897>

These two webinars will discuss how Clubs can and need to be Flexible and Innovative. PDG Jessie Harman and PDG Noel Trevaskis will lead this Webinar and will be sharing how some Clubs have gone about being flexible and innovative in their approach to membership, club meetings, diversity etc.

This webinar will appeal to all Rotarians.

After registering, you will receive a confirmation email containing information about joining the webinar.

## SHARE YOUR CLUB OR DISTRICT SERVICE PROJECT AND MEMBERSHIP BEST PRACTICES.

We would like to hear from Clubs or Districts telling us what they have done. Please include a summary, contact details, and a couple of photos, and email to **Issa Shalhoub**, this Newsletter’s editor.

We also would like readers to share their experiences and stories on Best Practices in their Clubs and what has worked for their Clubs in gaining new members and also what has helped in keeping members.

# "CALLING ALL TRAINERS:"

## Trainer's Toolkit course is now available

Rotary Training Talk, June 2014



Kick off the year with this course in the [Learning Center](#), which provides a foundation for beginning trainers and a refresher for those with experience. You'll learn the basic principles of adult learning, diverse learning styles, how to assess training needs, and how to develop learning objectives. The module walks you through these topics and links you to additional training resources. Go to [learn.rotary.org](http://learn.rotary.org), enter "trainer" in the search bar, and start [learning](#) today!

[LEARN TODAY](#)

# "A REASON TO WEAR YOUR ROTARY PIN"

From Rotary Voices Posted on [June 26, 2014](#)

By Ron Nethercutt, past chair of the Rotarians on the Internet Fellowship and a member of the Rotary Club of Mabalacat, Pampanga, Philippines.



One of my unexpected surprises as a member of Rotary came during a large chamber of commerce meeting held at the Trade Center in New Orleans.

A young lady approached me and said "I want to thank you." I asked "Why? Have we met?" She responded by saying she saw my Rotary pin that I was wearing and that she gave thanks to every Rotarian she saw.

She went on to tell me how she had been named a Rotary Scholar and earned a master's degree in international banking at Oxford University, following undergraduate work in accounting. Upon returning from Oxford, she was hired at the largest bank in New Orleans, and after a few short years, she was named vice president for that bank's investments in Latin America. She specialized in bank loans to young people to financially assist in their development.

I'm sure we all have some personal stories to tell about those being helped by Rotary. My own club has a constant flow of young children who we have helped receive both minor and major medical operations.

I share the above story since it came as a complete surprise for something for which I had no personal involvement. Our only link was that Rotary pin.

All past editions of the "Rotary on the Move" Newsletter can be accessed by clicking [HERE](#)

If you wish to receive an electronic copy of this Newsletter, or you know of someone who would like to receive one, please email the editor; Issa Shalhoub [shalhoubissa@shoal.net.au](mailto:shalhoubissa@shoal.net.au)

## ROTARY COORDINATOR TEAM 2014 - 15 Zone 8 and 7B

Zone 8; Australia, Papua New Guinea, Solomon Islands, Timor Leste and Nauru.

Zone 7B; New Zealand, New Caledonia, Norfolk Island, Vanuatu, American Samoa, Cook Islands, Fiji, French Polynesia, Kiribati, Tonga and Samoa.

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